PUBLISHING FIRM SWITCHES FROM LEGACY VPN TO RESILIENT REMOTE ACCESS

Shifting to robust Zero Trust Network Access delivers resilient, easy-to-administer VPN-less remote access

Background

Tired of struggling with its existing VPN—and needing to concurrently enable multi-cloud adoption and support a projected 367% increase in remote workers—this publishing firm turned to Zero Trust Network Access (ZTNA) as a solution. Scalability and resilience to ensure the continued productivity of its 2,000 employees, plus automation and integration, were priority requirements.

Challenges

The company's existing VPN solution:

- Was expensive and complex to manage
- Suffered from poor scalability and resilience, with downtime impeding employee productivity
- Took too long to provision users, owing partially to a lack of automation and dependence on a GUI
- Lacked integration into other applications and resources using standardized APIs
- Hindered adoption of a multi-cloud developer environment

Requirements

A VPN replacement that would:

- Scale to enable the firm's 2,000 employees, including the number of remote workers expected to nearly quadruple over pre-pandemic levels
- Be resilient by rarely experiencing issues and quickly recovering from any that might arise
- Support automation to streamline the provisioning process
- Automate access to a multi-cloud environment, particularly for developers
- Integrate into other applications and resources using standard APIs, like REST

> *"You can rebuild the entire Appgate collective from a database backup that's kilobytes in size…you can rebuild everything in less than an hour." -Senior. infrastructure engineer*

Solution

After a thorough assessment, the firm implemented Appgate SDP, an industry-leading ZTNA solution, to enable VPN-less access to the multi-cloud environment.

> *"Appgate made it easier to do multi-cloud, which was going to happen either way, but Appgate made it easier." -Senior. infrastructure engineer*

RESULTS

Provisioning time dropped by 66.7% (from three hours to one)

The firm's ability to execute digital transformation initiatives increased from a rating of five out of 5/10

Appgate SDP was rated "highly strategic" to the company's work-from-home model, receiving a 10/10 rating

Appgate made it easier for the firm to implement its multi-cloud transformation

NEMERTES REAL ECONOMIC VALUE

Nemertes' Real Economic Value study independently evaluated the business and operational impact of Appgate SDP, an industry-leading ZTNA solution

Through detailed interviews with technology professionals who use the product to provide granular, dynamic access to enterprise resources, Nemertes has quantified the real-world benefits and improvements Appgate SDP has brought to these organizations.Access the full report here

ABOUT NEMERTES

Nemertes is a global research-based advisory and consulting firm that analyzes the business value of emerging technologiesSince 2002, we have provided strategic recommendations based on data-backed operational and business metrics to help enterprise organizations deliver successful technology transformation to employees and customers. Simply put: Nemertes' better data helps clients make better decisions. Learn more at nemertes.com.

About Appgate

Appgate is the secure access company that provides cybersecurity solutions for people, devices and systems based on the principles of Zero Trust security. Through a set of differentiated cloud and hybrid security products, Appgate enables global enterprises and governments to easily and effectively shield against cyber threats. Learn more at appgate.com.